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June 27, 2025

Addendum No. 01

File Reference Number: RFP 2025 005

Title: Sale and Disposal of Scrap Rail

RE: Clarifications/Questions

Please refer to the following information / clarifications:

Item 1: Would it be possible to extend the bid submission deadline to July 15, 2025?

Answer: Yes, ONTC is agreeable to extending the closing date / submission deadline for RFP 2025 005. We note that the new closing date / submission deadline is now Tuesday, July 15, 2025 by 2:00:00 p.m. EDT.

Item 2: Who is responsible for cutting and transporting the scrap rail to the designated loading areas?

Answer: ONTC will be responsible for the collection of all scrap rail and will endeavour to load all materials into gondola cars on our rail system. ONTC will NOT be responsible for cutting scrap rail.

Please note that scrap rail measures 40 ft or less and if cutting is required, this will be the responsibility of the Successful Respondent.

Should the Respondent propose to attend at ONTC locations in person to pick up scrap rail with their own equipment, the Respondent shall submit their proposal in that respect and provide their proposed approach in detail, as to how they intend on completing this project.

Item 3: Will there be designated pickup locations for the scrap? If so, how many locations are expected, and where are they located?

Answer: ONTC advises that pickup locations for the scrap will be coordinated with the Successful Respondent however, the remote locations include: *Otter Rapids, Island Falls, Cheminis, Englehart, Smooth Rock Falls, Hearst, and North Bay, ON.*

Item 4: Could you provide an estimate of the average loading time per railcar?

Answer: ONTC advises that it will require 10 to 15 days to load each railcar.

Item 5: Are the estimated volumes of 1M - 1.2M lbs a total for the full contract duration, or is this a yearly estimate?

Answer: ONTC advises that the estimated volume of 1M - 1.2M lbs is a yearly estimate. Please refer to the “Details” section of Schedule 3-A-1 - Scope of Work.

Item 6: How frequently will scrap be available for pickup (e.g. monthly, quarterly)?

Answer: Please be advised that ONTC anticipates that the railcars will be distributed as they are filled. This exercise will be coordinated with the Successful Respondent.

Item 7: Are there any provisions in the contract for adjusting pricing due to inflation or fuel surcharges?

Answer: ONTC advises that there are no provisions in the contract for adjusting pricing due to inflation or fuel charges and that these items will be the Respondent’s responsibility.

Item 8: In the optional extension years (2028-2029), will there be an opportunity to renegotiate the bid percentage over/under the AMM index?

Answer: ONTC advises that the bid percentage can be reviewed with the Successful Respondent at the end of the 3-year agreement and, if ONTC elects to enter into a further optional term agreement with the Successful Respondent. Kindly refer to Schedule 3-A-1 - Scope of Work.

Item 9: Will railway ties be included in the sale and disposal of scrap rail?

Answer: ONTC advises that railway ties are not included in the sale and disposal of scrap rail.

Please be advised that a separate procurement for railway ties will likely be posted in the future and ONTC encourages all Respondents to keep an eye out in that respect.

Item 10: Will ONTC cover the costs associated with moving Respondents' private railcars on the ONTC rail network?

Answer: Yes, ONTC will cover these costs.

Item 11: Is historical shipping data available for how the scrap rail moved in the past?

Answer: ONTC advises that there is no historical shipping data available, as Respondents are responsible for all freight costs.

Item 12: Payment terms require a pre-payment to release the cars of scrap rail material - can ONTC provide certified scale weights and invoice prior to any pre-payment requests?

Answer: Yes, ONTC can provide certified scale weights and invoice prior to any pre-payment requests

This Addendum hereby forms part of the RFP.

Regards,

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