



CORPORATE OVERVIEW

116 year old company established in 1902

Over 750 employees (450 in North Bay and surrounding areas)

Direct service to and from 150 communities with motor coach and passenger rail services

The only land link between Cochrane and the communities of the James Bay coast

Employment income of \$51M (\$28M in North Bay)

Three Operating Units:

- Rail Services
- Passenger Services
- Remanufacturing & Repair Centre

MOVING PEOPLE

55K passengers travelled on the Polar Bear Express

535 scheduled Polar Bear Express trips per year

258K passengers travelled on Ontario Northland's motor coaches

3.9 million kilometers are travelled by our buses per year

Population of northeast Ontario is 509K

MOVING GOODS

675 miles of mainline track

Ontario Northland is responsible for 450 Crossings, 90 Bridges and 508 Switches

37.5K carloads of freight moved each year

165K express freight shipment pieces between Moosonee and Cochrane weighing over 4.2Mkg's

Over 3.6K vehicles transported between Moosonee and Cochrane



ECONOMIC IMPACT

- Ontario Northland generated approximately \$125.24 million of GDP in various communities in northeastern Ontario in 2017.
- Ontario Northland supports approximately 1,976 jobs in various communities in northeastern Ontario in 2017 and 3,007 jobs across Ontario.
- Ontario Northland added approximately \$225 million to output (sales) in Ontario in 2017. This is equal to ~1/4 of the output from Ontario's Forestry and logging sector.
- Ontario Northland's female participation rate (19%) is 6% higher than the Rail Transportation industries female participation rate (13%) and 5% higher than the Truck Transportation industries female participation rate (12%).
- On average, Ontario Northland employees and pensioners donate approximately \$493 and \$632 annually to charity, respectfully. On average, Ontario Northland employees and pensioners volunteer approximately 240 and 108 hours annually to charity, respectfully.
- Seniors: 8.4% of Polar Bear Express tickets were purchased by seniors between June 2016 and December 2017. 16.4% of Motor Coach tickets were purchased by seniors between January 2016 and December 2017
- Supporting students seeking educational opportunities. 8.2% of Polar Bear Express tickets were purchased by students between June 2016 and December 2017. 30.4% of Motor Coach tickets were purchased by students between January 2016 and December 2017
- The cost of food in far north communities with access to Ontario Northland's services is up to 18% lower than in communities without direct access to the Polar Bear Express.



About Ontario Northland

Ontario Northland Transportation Commission, a 116 year old transportation agency of the Province of Ontario, provides efficient, valued and vital transportation solutions, including Rail Passenger and Rail Freight services, Motor Coach services, the Cochrane Station Inn, and Remanufacturing and Repair services for passenger cars, freight cars and locomotives.

Ontario Northland employs over 750 individuals, who live and work in Northern Ontario and Northwestern Quebec. We provide rail freight services to the regions mining, forestry and agriculture businesses. The company's rail line interchanges with CN and CP allowing freight customers to easily ship to destinations throughout North America.

Ontario Northland also provides reliable and comfortable motor coach transportation from Hearst to Toronto, Ottawa, Sudbury and many points in between. The Polar Bear Express passenger train is the only all-season land link to the James Bay Coast connecting Moosonee to Cochrane, Ontario. Each year over 310,000 passengers choose Ontario Northland to safely reach their destinations. The company also provides shipping services via Bus Parcel Express, an affordable station-to-station delivery service with multiple daily departures.

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